smartbuild systems

Problem

You spend roughly 75% of your time chasing leads, yet only about 15% of those leads become customers.

It takes an average of 2 hours to do a manual material takeoff, and 1 week to get the bid to the buyer.

Solution

You build the buyer's structure right before their eyes, with every change updated in real-time.

SmartBuild is easy to use and contains our entire in-house inventory database and complete part number system. We've also included price quotes, color schemes, standard sales contracts, and bid form templates.

Product Overview

- Web-based software
- Real-time interactive 3D input
- Automatically frames custom structures
- Builds cutlist for sheathing and trim
- Compiles bid and order using custom database

- Generates construction drawings
- Calculates price of materials, labor, and tax
- Populates sales documents
- Creates building description
- Emails and prints copies for customer
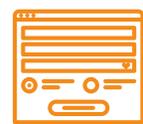
Downloadable Database

Inventory

Price quote and color scheme

Part number system

Sales contracts and bid forms

Use Case

Challenge:

Spent 75% of the time chasing leads yet closed only 15%. Used inefficient processes that lead to slow turnaround times.

Solution:

Got set up on Distributor's SmartBuild Systems platform and completely changed their workflow and S.O.P.

Results:

- Cost of doing business dropped 75%
- Reduced time spent on each sale by 60%
- Deal close rate increased to 50%
- Error rate dropped to less than 5%

*Statistics pulled from Use Case.

About SmartBuild Systems

SmartBuild Systems is the construction industry's only complete design system for Post Frame structures. Simple enough for anyone to use, this web-based software quickly generates a 3D model, material lists, pricing, proposals, construction drawings, and sales documents for almost any Post Frame building. SmartBuild Systems is built out of the Keymark Enterprises shop, a leading developer of software technologies for the construction industry since 1975.
LEARN MORE at https://smartbuildsystems.com/

Contact us to start increasing your sales TODAY!